

1984

Musical Instruments.

TO PURCHASERS

OF

PIANOS

THE GREAT REPUTATION OF THE *Knabe Piano* has induced makers of inferior instruments to represent to their customers that the *Pianos* they sell are precisely the same as the *Knabe*, made by workmen formerly employed by them, &c., &c.

This is an old dodge, and one that is only practiced by manufacturers, who cannot sell their instruments to the trade and consequently are compelled to force them on the market at any price.

This mode of doing business should be enough to convince purchasers at once of the **SUPERIORITY OF THE KNABE.** The more fact of small makers taking this mode of doing business, and working upon their reputation should be all the evidence needed.

It is a well known fact, that all first-class *Piano* manufacturers have their establishments in Germany, and dispose of their goods through agents.

The Knabe Piano

Is well enough known throughout the United States to stand upon its merits, and it is in every country or send agents from door to door to sell the same.

The proper way for purchasers to supply themselves is to apply to a responsible agent where they know that what they buy is just as represented.

Another method of pushing bad work upon the public is to sell through *Music Traders*, allowing their large commissions for recommending their instruments. This mode of doing business of course increases the price, the commission must necessarily come from the purchaser.

In purchasing from the agent of a first-class manufacturer, an instrument can be had at the factory price—note! Displacing the representations of outside makers that the "discount commission" increases the price of the instrument.

Persons in want of first-class *Piano* can easily buy them at second or third class prices.

The public are invited to examine the stock of

KNABE PIANOS

Now on hand at my warehouses. Instruments of other makers always on hand at lower prices than they can be purchased elsewhere.

JESSE B. MELLOR,
NO. 139 MAIN ST.,
WHEELING.

Sole Agent for Wm. Knabe & Co
Pianos.

J. CARTWRIGHT
OPTICIAN
And dealer in
Cutlery, Guns, Revolver
VARIETY GOODS,
Musical Instruments, &

125 Main St.

A large stock of the following articles constantly on hand, viz:

POCKET CUTLERY,

Table Cutlery,
Bowie Knives,
Razors, Scissors,
Shot Guns,
Revolvers,
Casse, Powder,
Metallic Cartridges

BIRD CAGES,

Walking Canes,
Lamp Fixtures,
Trusses, &c.,
Supporters,

Magneto Electro Machines

Surveyors' Compasses
Plotting Instruments &
THERMOMETERS,
Hydrometers,
Saccharometers,
Spectacles,
Telescopes
Microscopes,
Magnifying Lenses
PIANOS, Magnets, &c.
Violas,
Guitars,
Flutes,
Banjos,
Music Boxes.

Accordeons,

Also, a great variety of other goods, too
merous to mention

Musical Instruments Repair

Promptly and in the best manner.

JOS. CARTWRIGHT,
125 MAIN

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K. B. BUSHFIELD, G. M. C. M'HEON
JOMIN WALLACE, JR.

Bushfield, Wallace & C

Successors to
LAUGHLIN & BUSHFIELD,

WHOLESALE DRUGGISTS

WILL KEEP CONSTANTLY ON HAN

Wheeling, a large and well selected stock of goods in their line, consisting in part

"Wilson Oil Company"

THERE WILL BE A MEETING OF THE STOCKHOLDERS OF THE WILSON OIL COMPANY AT THE STORE OF C. H. BERRY, ON THURSDAY EVENING, MAY 6TH, NEXT, FOR THE PURPOSE OF ELECTING DIRECTORS AND TO CONSIDER SUCH OTHER BUSINESS AS MAY BE BROUGHT BEFORE THEM.

W. HENNING, Sec'y, 1897-98

NAILS.

KEEPS HAND ASSURED SUPPLY
AT ALL TIMES.

C. H. CHILDRETH & BROS.,
COLDEN, ILL., OF JAPAN AND